

TravelAudit™ Savings

CASE STUDY

“TravelAudit™ demonstrates the ability to contain costs without changing your company’s travel policy or how travelers book travel.”

Rick Kumpf
CEO

ABC Company Saves 27.1% on their 2013 Travel Purchases

ABC Company, headquartered in Downers Grove, Illinois, is a diversified global manufacturer with annual revenues of \$8 billion. ABC Company signed with TSI as their global travel management partner in 2011 and has continued to grow their program to include over 40 corporations that operate under the ABC Company umbrella.

Already executing a best in class policy management strategy, ABC Company was constantly looking for methods to continue to reduce the overall costs of the travel program.



Upon reviewing various online booking tools and agencies, ABC Company elected to partner with TSI USA to support their cost reduction goals and implement technology, TSI’s TravelAudit™ that would continue to streamline efficiencies and lower overall costs.

In 2013, ABC Company realized savings of \$174.90 per transaction equating to a savings of 27.10% for their combined airline, hotel and car rental spend.

ABC Company continues to realize savings with year to date 2014 savings of \$199.17 per transaction or 29.2% of combined airline, hotel, car rental purchases.

| ABC COMPANY 2013 TRAVELAUDIT™ ROI | AIR | CAR | HOTEL | TOTAL |
|-----------------------------------|-----------------|----------------|----------------|------------------------|
| Total Value | \$5,031,765.21 | \$709,007.10 | \$963,541.00 | \$6,704,313.31 |
| Total Spend | \$18,097,959.79 | \$1,337,603.36 | \$5,196,717.82 | \$24,632,280.97 |
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TOTAL 2013 PROGRAM SAVINGS = \$6.7 MILLION

Audit your Travelers, Suppliers and TMC through TravelAudit™